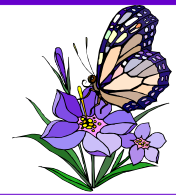




May/June 2011

North Star News

President's Message



A primary goal for our chapter is to promote continuing education by offering training at our general meetings, Fall Conference and through NIGP seminars throughout the year. The education and networking provided by attending training is truly PRICELESS! We're all trying to do more with less which means training should rise to the top when it comes to expending dollars. Unfortunately for a lot of agencies it's the first item to be cut. We offered the NIGP class on "Contract Administration" in April but sadly, we only had two members that registered. NIGP National requires that we have eight (8) attendees which unfortunately meant we had to cancel the class. My sincerest apologies to the two members who registered. Obviously we do not like having to cancel a training opportunity.

We need to do our very best to sell our agencies on the fact that attending training makes us more efficient and provides us with the opportunity to learn more cost effective approaches to how procurements are handled. If you're not already doing this, please consider taking the time to write up something for your supervisor and other interested parties (or at least those that should be interested) about the training you've taken in the past and how it has benefited your agency. I do this every year after attending the National NIGP Forum. I plan to start doing this for all the training sessions I attend. I'm fortunate to have a manager who values training and fights to keep our training budgets in tack.

In addition to attending NIGP classes, there is tremendous value in attending

our chapter meetings, annual Fall Conference and being an active member. We welcome hearing your ideas on how we can better serve our membership and meeting your training wants and needs. We've discussed trying to utilize more technology in an effort to reach more of you that might not be able to get away from the office. Although I think the greatest value comes from physically attending the meetings, the next best thing might be video conferencing or perhaps taping meetings in order to reach a larger number of our members. We will continue to explore our available options. Active membership participation is the hallmark of the Purchasing Professional. The training opportunities and networking energy generated at our chapter meetings provides us with a great opportunity to bridge our respective purchasing arenas and create a more vibrant chapter in addition to improving our skills and knowledge which benefit our agencies. As purchasing professionals we foster our growth by increasing our knowledge when we attend local chapter meetings, seminars and NIGP training. Just as a skilled athlete cannot win without practice and dedication, so too, most purchasing professionals need to actively participate in their chapter and the training opportunities provided by their chapter in order to be the best they can be.

I strongly encourage you to attend our May 13th meeting which will be held at the Metro Airports Commission. Dean Thomson from Fabyanske, Westra, Hart & Thompson Law Firm in Minneapolis will be our presenter. Please see the flyer included in this newsletter for the topics he will present. I look forward to seeing you at the May meeting.

Deb Palmer, CPPB
2011 Chapter President

INSIDE THIS ISSUE.....	
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Treasurer's Report


As of 4/27/11
Checking: \$14,790.59
CD: \$9,263.09

MN NIGP General Meeting Minutes..... March 11, 2011

Draft, to be approved!

MEETING CALLED BY	President, Deb Palmer opened the meeting at 9:35 a.m.														
TYPE OF MEETING	Chapter Meeting														
NOTE TAKER	Andrea Bolstad														
ATTENDEES															
COMMITTEE REPORT	DISCUSSION	PERSON RESPONSIBLE	ACTION												
Secretary Report	Andrea distributed the minutes from the January 2011 Chapter meeting. Discussion. Andrea will add names of attendees	Andrea Bolstad	Motion to approve by Carole Wiese 1 st , Jay McCleary 2 nd . APPROVED												
Treasurers Report	<p>Jody passed out the Treasurer's report. As of March 2, 2011</p> <table border="0"> <tr> <td>Checking Account Balance</td> <td>\$14,677.69</td> </tr> <tr> <td>Income</td> <td>\$522.61</td> </tr> <tr> <td>Expenses</td> <td>\$48.63</td> </tr> <tr> <td>Ending Balance</td> <td>\$15,151.67</td> </tr> <tr> <td>COD</td> <td><u>\$9,238.64</u></td> </tr> <tr> <td>Total</td> <td>\$24,390.31</td> </tr> </table> <p>Jody reported that Scott County has become a National member, so we received a checked for \$25.00. Pat Storey recommends we reach out to others that might not be aware of us.</p> <p>Jody reported that the books were audited for 2010 by a co-worker at Met Council. The audit came out fine.</p> <p>Jody reported that the bank had incorrectly deposited a couple of our checks. We now have an on-line account so Jody can review the account much easier. She also has a chapter credit card.</p>	Checking Account Balance	\$14,677.69	Income	\$522.61	Expenses	\$48.63	Ending Balance	\$15,151.67	COD	<u>\$9,238.64</u>	Total	\$24,390.31	Jody Jacoby	Motion was made to accept Treasurers Report by Rose Hanson 1st, Bob Ledebuhr 2 nd APPROVED
Checking Account Balance	\$14,677.69														
Income	\$522.61														
Expenses	\$48.63														
Ending Balance	\$15,151.67														
COD	<u>\$9,238.64</u>														
Total	\$24,390.31														
Membership	Carol reported that we have 103 paid members, of which 19 are new members.	Carole Wiese	No formal votes were taken on membership items.												
Governance	Heidi reported that we now have the Proclamation for March is Purchasing Month signed by Governor Dayton. The Proclamation is available on our web-site and the Governor's Office web-site. Deb Palmer recommended it be brought to our board meeting.	Heidi Solheid	No formal votes were taken on Governance items.												
Education	<p>Beverly reported that:</p> <p>We are holding two seminars in 2011.</p> <p>Contract Management has been reschedule for May 9,10, and 11. Bill Davison will be teaching the class. As of yet no one has signed up for the class.</p> <p>Sourcing in Public Sector, September 7-9. The instructor will be Jeffrey Baer from Portland.</p> <p>We might offer the CPPB Prep course on August 25-26. Let Bev know if you would be interested in attending.</p> <p>Bev reported that we may offer some 1-day classes. She passed out a list of possible classes. Please let Bev know which class would be of interest to her.</p> <p>Bev strongly recommends we become National members. She explained how being a national member is valuable and useful.</p>	Beverly Rausch	No formal votes were taken on Education Items												

MN NIGP General Meeting Minutes.....con't.

Program	<p>Deb reported that Don Olson declined speaking at our chapter meeting in July. He had many reasons.</p> <p>Deb is asking for suggestions for our May and July meetings. We need a topic. She has talked to an attorney who would speak for free on construction or contract language. She is trying to get David Schultz, a professor from Hamline to make a presentation on Ethics.</p> <p>Discussion and suggestions made:</p> <ul style="list-style-type: none"> * Oracle/Changes in SWIFT * Dr. Sood, Mayo Clinic to talk about Stress Management * State Auditors office and their expectations in an audit. <p>The question came up about CEU credits. Deb Palmer will look into this.</p>	Deb Palmer	No formal votes were taken on Program items
Fall Conference	John Sullivan Report: He has received quotes from venue options. The Fall Conference Committee will meet after the chapter meeting to discuss the options.	John Sullivan	No formal votes were taken on Fall Conference.
Nominations	Barb Paul did not have an updated on Nominations. She is seeking people to join her on the Nominations Committee. Please let Barb know if you are interested	Barb Paul	No formal votes were taken on Nominations
New Business	<p>Bev Rausch said after 27 years at her job, she is planning on retiring at the end of the year. There will be a posting for two positions in Bloomington, MN. One is an assistant to her position.</p> <p>Deb Palmer brought up the topic of How can we sell our value to our organizations. Pat Story followed up with what is our common goal. His agency is down on NIGP. His agency feels the purchasing process holds up getting what they want. Jay McCleary stated that is our primary job to keep their butts out of jail for an error in procedure. Jody added "where agency meets procedure, and Ben Jackson added we are going to be held responsible when we sign the PO.</p>	Various	No formal votes were taken on new business
ACTION ITEMS			
<p>Barb Paul made the motion to adjourn, Jay McCleary 2nd, APPROVED Meeting Adjourned 10:45 a.m.</p> <p>The Program portion of the Meeting Began after a break. Program: An Open Forum: Developing Purchasing Manuals.</p>			



“Any fact facing us is not as important as our attitude toward it, for that determines our success or failure. The way you think about a fact may defeat you before you ever do anything about it. You are overcome by the fact because you think you are.”

-Norman Vincent Peale



MN NIGP Board MinutesApril 6, 2011

MEETING CALLED BY	President, Deb Palmer called the meeting to order 12:14 p.m.		
TYPE OF MEETING	Board Meeting		
NOTE TAKER	Andrea Bolstad		
ATTENDEES	Rose Hanson, Andrea Bolstad, Barb Paul, Jody Jacoby. Heidi Solheid, Deb Palmer. Bev Rausch, John Sullivan, Carole Wiese		
COMMITTEE REPORT	DISCUSSION	PERSON RESPONSIBLE	ACTION
Secretary Report	Andrea reported that the February Board meeting minutes were approved thru an email vote. Rose made the motion to approve, Barb 2 nd , six responded with approval. Motion	Andrea Bolstad	No formal vote taken. Email vote, see Discussion
Treasurers Report	Jody Distributed the Treasurers Report for 4/6/2011 Checking Account Ending Balance \$15,151.67 Income: \$696.17 Expenses: \$979.95 COD: \$9,263.09	Jody Jacoby	1. Rose made motion to accept Treasurers Report, Bev 2 nd , APPROVED
Membership	Carole report: We have 116 members, 26 of them are new and retained 90. 65 National members and chapter members. Carole will email old members asking them to be-	Carole Wiese	No formal votes were taken on membership items.
Governance	Heidi did not have new information to report. A few topics came up brought from New Business. Heidi will work on the following procedures and will bring suggestions to the next board meeting. Meeting Cancellations. Need a standard operating procedure on how to handle meeting cancellations and inclement weather. She will write up a policy addressing emails to attendees, web-site notification etc. Barb will look at a person for back up to her as web-master. National Conference Fee: Rose read our current policy on the Chapter providing funds to cover the registration fee to Annual forum for a board member. Rose will send to Barb to put on our web-site and send to Heidi so she can fix the policy. Heidi will work with Jody on filing our State Tax Exempt status. This will be Governance responsibility in the future.	Heidi Solheid	No formal votes were taken on Governance items.
Nominations And Newsletter	Barb has asked some people directly to become members of the Nominations Committee. She is looking to revamp the Awards Program. John Sullivan agreed to be part of this committee.	Barb Paul	No formal votes were taken on Nominations
Education	Bev reported that we only have 1 firm and 1 maybe for our Contract administration class coming up in May. Bev will send Barb a blurb for Barb to send to our members reminding them of the class. Bev talked to National and they are doing a marketing push for the week of the 11 th . If we don't have enough people registered we may need to cancel the seminar. We have instructor for the September sourcing class. We are also in line for CPPB prep class August 25 th and 26 th . Bev will coordinate an email vote on which one day class	Bev Rausch	No formal votes were taken on Education

MN NIGP Board Minutes.....continued from page 4

COMMITTEE REPORT	DISCUSSION	PERSON RESPONSIBLE	ACTION
Program	<p>Deb Palmer announced that we have Dean Thompson from a law firm scheduled for our May 13th Chapter meeting. He will be talking about contract language and best value discussions.</p> <p>Our July meeting will be held in Red Wing, the topic and speaker is still open.</p> <p>John Sullivan will talk about Insurance at our November meeting.</p>	Deb Palmer	No formal votes were taken on Program
Fall Conference	<p>John Sullivan Report:</p> <p>John talked to Brenda. She wants to have hotel and non-hotel option. The board agreed and will drop the registration fee by \$25 for non hotel.</p> <p>The Board is OK with the topic of Cooperative agreements. The committee will discuss in detail.</p> <p>Fall conference committee will decide if member VS non member registration should be less the membership cost, brought up from New Business</p> <p>We are planning on having the conference in Mankato.</p> <p>The brochure is due out to members by mid to end of May.</p> <p>John will schedule a conference call with the Fall Conference members.</p>	John Sullivan	No formal votes were taken on the Fall Conference
Old Business	<p>Discussion on our By-Laws that reflect the Board Members/Officers are not exempt from paying dues. Governance reported that our By-Laws say “not required to pay dues”. Discussion only, NO action was taken.</p> <p>Chapter’s 30th Anniversary this year discussion. Barb suggested we do something to celebrate this at the Fall Conference. Deb will also do something at our chapter meeting.</p> <p>Newsletter items due to Barb by April 20th</p>		
New Business	<p>Job Descriptions: Rose is working on updating our job descriptions. She will submit to the board members. We will all need to review them and bring suggested changes to the next board meeting.</p> <p>Name Badge Holders: Discussion on the need for new name badge holders. Existing ones are beginning to wear out and they have vendor advertisement on them. Barb will obtain pricing. Board members agree we should buy them.</p> <p>Andrea suggested we start our board meetings at 11:30 in order to have enough time to finish business and enjoy our lunch. The board members agreed.</p>		

ACTION ITEMS

The next board meeting will be held June 8, 2011 in Red Wing at 11:30 a.m.
 Carole made a motion to adjourn the meeting, Barb 2nd, APPROVED Meeting Adjourned 2:20 p.m.



APPLICATION FOR MID-SIZE CHAPTER OF THE YEAR!.....Thank you, Rose!

Rose Hanson deserves a HUGE THANK YOU in appreciation of all the time she spent preparing our application for the National Mid-size Chapter of the Year award. She did a tremendous job and it truly was a lot of work. Our Chapter last received this award in 1997. It’s a great honor to be recognized by National by receiving a Chapter of the Year award. This wouldn’t be possible without the dedication of members like Rose and others that assisted her with gathering information. It also wouldn’t be possible without all of our dedicated members who attend meetings and take an active role in growing and nurturing our chapter. The Chapter of the Year awards are presented at the National Forum which will be held in National Harbor, Maryland, August 25th – 29th. Sadly Rose won’t be able to attend the National Forum this year but Andrea and I have promised she will be the first to know (besides those chapter members that will be in attendance at the Forum) when we WIN!!!! Please take a moment to thank Rose for tackling this project and for the superb job she did in preparing the



MN NIGP Chapter Meeting May 13, 2011

Metropolitan Airports Commission

6040 28th Ave. S
Minneapolis, MN

Agenda

9:00 Meet & Greet/Refreshments

9:15 Ice Breaker

9:30 Business Meeting:

Secretary - Andrea Bolstad

Treasurer's - Jody Jacoby

Membership - Carole Wiese

Governance - Heidi Solheid

Nominations - Barb Paul

Education - Bev Rausch

Fall Conference — John Sullivan

Program—Deb Palmer

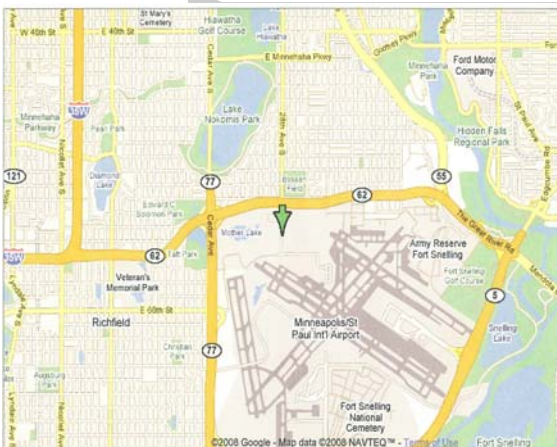
Old Business/New Business

10:00– Noon Program:

“Criminalization of Construction” (False Claims & Other Punitive Government Actions) - PLUS— “Language You Should Include in Best Value Contracts”: presented by Dean B. Thomson, Esq. Fabyanke, Westra, Hart & Thomson Law Firm, Mpls

Pre-register by May 10th at:

<http://www.mnnigp.org/preregistrationfeedback.htm>



Please Note: Fall Conference Committee will meet immediately after the general meeting; and lunch will be available as coordinated through email.



Treasurer's Report.....Jody Jacoby

As of 4/27/2011

Checking Account Balance	\$14,867.89
Income	.99
Expenses	\$78.29
Ending Balance	\$14,790.59
Certificate of Deposit	\$9,263.09
Total	\$24,053.68

MN-NIGP 2011 Budget Year		2011	2011	2011 Year	2011 Year
		Budgeted	Budgeted	to Date	to Date
Account	Description	Income	Expenses	Income	Expenses
111100	Membership	6,000.00		6,100.00	
111200	Interest	25.00		5.50	
111300	Seminars	1,000.00		1,437.75	
111400	Fall Conference	7,000.00			
111450	Fund Raiser	0.00			
111500	Miscellaneous	0.00		64.27	
119100	Chapter Meetings		1,500.00		627.98
112110	Speaker Fees		2,000.00		350.00
112120	Guest Meals				0.00
112200	Board Meetings		350.00		48.63
112250	National Forum		675.00		0.00
112300	Seminars		1,400.00		0.00
112400	Newsletter/Directory		1,200.00		400.00
112450	Website		300.00		19.95
112500	Postage		100.00		0.00
112550	Office Supplies		100.00		0.00
112600	Nat'l Dues/Insurance		600.00		548.00
112700	Awards		400.00		185.00
112750	Educational Reimbursement		700.00		0.00
112800	Fall Conference		14,000.00		0.00
112850	Donations		100.00		0.00
112870	Fund Raiser				0.00
112900	Miscellaneous		225.00		55.93
	Totals	17,860.00	23,650.00	7,607.52	2,235.49
			(9,625.00)		5,372.03



Seminars being offered by Neighboring Chapters

Iowa Public Procurement Assoc.:

Adding Value to the Procurement Process – May 4, 2011 – Ankeny
Intro to Public Procurement – September 13-15, 2011 – Des Moines
Principles and Techniques of Problems Solving – October (date TBD) –
Davenport



Wisconsin Association of Public Purchasers:

Performance Based Request for Proposals – May 19/20,2011 -
Pewaukee, WI
Introduction to Public Procurement – May 18-20, 2011 – Pewaukee, WI

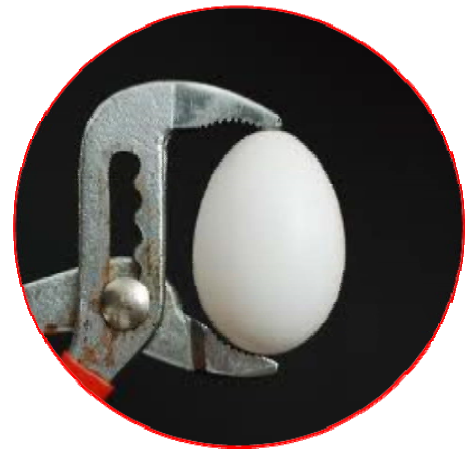


Fall Conference Update.....John Sullivan

Please mark your calendars and plan to join us at the 2011 Minnesota NIGP Fall Conference “**Eggcellence Under Pressure**”, on **September 29th and 30th** at the **Mankato AmericInn**

Working under pressure is a reality in all of our lives. In today’s economic environment, we deal with high pressure as project deadlines approach and/or to find lower cost solutions.

You wouldn’t want to miss this learning & networking opportunity to learn and develop the skills needed to excel under pressure. The Conference Committee has been hard at work planning a Fall Conference that is full of ideas and tools for all attendees to bring back to their entities and excel in working under the pressure. We are in the process of finalizing speakers and the conference brochure. More information will be sent out to you shortly.



Mark Your Calendar for the 2011 Fall Conference!



September 29- 30
at the
Mankato AmericInn



MN NIGP 2011 Schedule



Date	Board Meeting	General Meeting	Seminar/Certification Program	Training/Program Sessions	Location
May 13		X		Criminalization of Construction—Dean Thompson	Metro Airports Comm
June 8	X				Red Wing
July 15		X		TBD	Red Wing City Park Bldg
August 10	X				Red Wing
August 25-26			X	CPPB Prep	Metro Airports Comm
August 25-29				National Forum	National Harbor, MD
Sept. 7-9			X	Sourcing in the Public Sector	Metro Airports Comm
Sept. 29-30				Fall Conference	AmerInn—Mankato
October 5	X				TBD
November 18		X		Insurance—John Sullivan	MinnCorr
December 7	X				Red Wing

2011 Newsletter Deadlines

Issue	Articles Due
July/August	June 17, 2011
September/October	August 19, 2011
November/December	October 21, 2011

“Adventure isn't hanging on a rope off the side of a mountain. Adventure is an attitude that we must apply to the day to day obstacles of life – facing new challenges, seizing new opportunities, testing our resources against the unknown and in the process, discovering our own unique potential.”

- John Amatt



MINNESOTA NIGP



Sourcing in the Public Sector
Date: September 7-9, 2011
Location: Metro Airports Commission
6040 28th Ave South, Minneapolis MN

Contact Hours: 24 hours

UPPCC Re-Certification Points: 3

Instructor: Jeffrey B. Baer, CPPO, CPPB, C.P.M.

Objectives:

- Upon successful completion of this course participants will be able to:
- Describe how to determine responsiveness and responsibility when evaluation suppliers
- Describe how to create and maintain a vendor data base while reaching out to global suppliers/green suppliers/minority suppliers, etc.
- Identify when prequalification is appropriate and methods of prequalifying suppliers and products
- Determine appropriate sourcing strategy while balancing risk and price through market research and the use of pricing and award strategies
- Describe how to develop and maintain short term and long term supplier relationships

Course Outline:

The following is an outline of the material for this course. Practical examples, group exercises and case studies will be utilized throughout the course. The content presented during any given class may vary depending on the background and experience of the participants.

Day One

- A Framework for Sourcing
- Stages in the Solicitation Process
- Requirements Analysis
- Sourcing Suppliers

Day Two

- Specification and Standards
- Authorization and Approvals
- The Sourcing Document:
Instructions & General Terms/Conditions
- The Sourcing Document -
Special Terms and Conditions

Day Three

The Sourcing Document: Technical Specifications or Statement of Work
The Sourcing Documents - The Bid Proposal Form
Receiving, Opening and Evaluating Bid/Proposal Responses
Post-test

This outline may be modified slightly at the course instructor's discretion.

Registration Fee:

Register 60 or more days prior: NIGP members pay \$570; Non-members pay \$745

Register 59-30 days prior: NIGP members pay \$595; Non-members \$770

Register 14-29 days prior: NIGP members pay \$645; Non-members \$820.

To Register Visit: www.nigp.org **Download Registration Form** from the NIGP Seminar Schedule and Fax Registration to 703.736.9639 Attn: Patrice Freeman.

To Register Online please go to the NIGP Seminar Schedule and find your seminar. Click the register here link. At the end of the registration process you will be asked for a credit card or P.O., so please have your information ready.





Minnesota NIGP CPPB Prep Class August 25-26, 2011

Time: 8AM - 5PM

Seminar Location: Metropolitan Airports Commission, Minneapolis, MN

Presented by: Mary Jane Lopez

Contact hours: 16

UPPCC recertification points: 2

In an effort to prepare candidates for the computer-based CPPB exam containing 175 questions, this course provides a review that addresses key information on topics identified in the 2008 UPPCC Body of Knowledge. Considered as a tool to help the student in assessing their own strengths and weaknesses, as they relate to the subject matter, this course is only a part of the candidates overall study plan for preparation. Participation in this class does not guarantee success on the examination.

Registration Fees:

NATIONAL MEMBER

Register **60 or more days** before the event: Pay only **\$360**

Register **31-59 days** before the event: Pay only **\$385**

Register **30 days or less** prior to the event: Pay **\$435**

NON-MEMBER

Register **60 or more days** before the event: Pay only **\$500**

Register **31-59 days** before the event: Pay only **\$525**

Register **30 days or less** prior to the event: Pay **\$575**

***PAYMENTS MUST BE RECEIVED TWO (2) WEEKS BEFORE THE SEMINAR START DATE**

Methods of Payment Accepted: Check (make checks payable to "NIGP"), Purchase Orders (via print and fax form), and Credit Cards (Master Card, Visa, and American Express). If paying by check, please make check payable to NIGP and send payment to: NIGP, Attn: Seminar Registration 151 Spring Street Herndon, VA 20170

For more information go to www.nigp.org.....Professional Development....

Local Information: If you would like more information on the event, please contact the MN Education Chair: Beverly Rausch via email at BRausch@ci.bloomington.mn.us .





MINNESOTA CHAPTER OF THE NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING

INVOICE/APPLICATION 2011



Dues: Individual - \$65 Agency - \$65 (per individual for first four; \$30 per individual thereafter)

Name of Applicant: _____ Certification _____

Certificate No. _____ Original Issue Date: _____ Expiration Date: _____

Name of Agency: _____ Position/Title: _____

Name of Department: _____ Address of Agency: _____

City: _____ State: _____ Zip Code (9 digit) _____

Phone Number: _____ Fax Number: _____

Email Address: _____ Internet Address: _____

Type of Application: New-Individual Renewal-Individual New-Agency Renewal-Agency

Member Status: MN Chapter Member since _____ National Member since _____

National Membership Number _____ since _____

Notes: _____

**Make checks payable to
Minnesota Chapter of NIGP**

Submit application form and check to:

Minnesota Chapter NIGP
% Metropolitan Council
Attn: Jody Jacoby
390 North Robert Street
St. Paul, MN 55101-1805

MN-Chapter Federal Tax ID Number (TIN) is 41-1981156

Membership Applications/Fees were due January 31, 2011



NorthStar News
151 4th St. SE
Rochester, MN 55904

**Minnesota
NIGP**

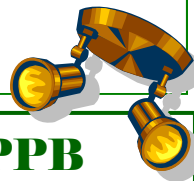
We're on the Web:
www.mnnigp.org

10 Top Causes of Employees' Unethical Conduct

- Failure of the organization's leadership in establishing ethical standards and culture;
- Personal greed;
- Weakness of personal character;
- Pressure to meet unrealistic performance or financial goals;
- Inadequate training and communication;
- Indifference or low morale;
- Pressure to meet deadlines/schedules;
- Not understanding the company's ethics policies;
- Not agreeing with the company's ethics policies.

2007, Kathie Beaty, Bradley University

There's one missing....do you know the last cause of unethical conduct in the workplace?



Board of Directors

President

Deb Palmer, CPPB

Olmsted County
2122 Campus Dr. SE
Rochester, MN 55904-4744
507-328-7085

Vice President

John Sullivan

Anoka County
2100 3rd Ave Ste 300
Anoka, MN 55303-5029
763-323-5370

Secretary

Andrea Bolstad

Metro Airports Commission
6040 28th Ave. S
Mpls., MN 55450-2799
612-726-8163

Treasurer

Jody Jacoby

Metropolitan Council
390 North Robert Street
St. Paul, MN 55101-1805
651-602-1144

Past President

Rose Hanson, CPPB

City of Red Wing
229 Tyler Rd. N.
Red Wing, MN 55066-1826
651-385-3674

Board Members

Barb Paul

Olmsted County
151 4th St. SE
Rochester, MN 55904
507-328-7695

Beverly Rausch

City of Bloomington
1800 W Old Shakopee Rd
Bloomington, MN 55431-3027
952-563-8795

Heidi Solheid

City of Minneapolis
330 2nd Ave S Ste 552
Minneapolis, MN 55401-2213
612-673-2727

Carole Wiese

Minnesota DOT
395 John Ireland Blvd
St. Paul, MN 55155
651-366-3788

Member Spotlight— Jay McCleary, CPPB

How many years have you been in Public Purchasing? 30 years

What previous experience/education has assisted you the most with your present position in purchasing? *The NIGP courses for CPPB and CPPO certification have been very helpful throughout my entire career.*

How did you get into Purchasing? *I saw an ad in the local Red Wing newspaper. I put in an application, had an interview before the entire City Council, and was offered the job.*

What was your most unusual Procurement? *Bullets for the Police Department. Special order, very specific and unique makeup. Three days later, there was a very large drug bust in Red Wing. That's when I knew what the bullets were for.*

Which procurement are you most proud? *The first year I was with the City, I convinced the City Council to spend extra money to put diesel engines in two new dump trucks. I told them we could increase the life expectancy from seven years to ten with the new engines. We actually kept those trucks in the fleet for 17 years.*

What's the biggest challenge you feel Public Procurement has today? *Education - technology is changing so quickly. Finding the time, money and quality training to keep up with everything is very difficult.*

What advice would you give a person today if they wanted to enter the public procurement field? *Get involved with NIGP early on. Both at the local level and the national level. Whatever you put into this organization, you will get back 10 times in support from other members. You will develop friendships that will last forever.*

Where do you consider your hometown? *I was born in Oak Park, IL, but I grew up in Cottage Grove, MN. I consider Cottage Grove my home town.*

What do you consider a dream job, suitable just for you? *I would really enjoy being a youth coach for golf in the summer and hockey in the winter. Working with kids and seeing them grow into young women and men is as good as it gets.*

What do you like to do outside of work? *My wife and I have worked the home games for Red Wing High School Boys Hockey for 28 years. I enjoy golf and working on projects at our house and cabin in northern Wisconsin. Thank you for your service and support to MN NIGP, Jay!*

